

SBE TODAY

SMALL BUSINESS EXCHANGE

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DIVERSITY IN ACTION -

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5 Ways for Small Businesses to Prep for the Holiday Season



Image Credit: www.businessinsider.com

Fa la la laaa! Like it or not, the holidays are right around the corner. And while the average person can allow the holidays to creep up on us, the small business retailers can't. It's estimated that the average holiday shopper will spend \$737.95 on gifts, décor and greeting cards this season—a portion of which you'll certainly want to capture. Now is the time to prepare for the onslaught of spending that's bound to happen over the next several weeks.

Here are five ways to gear up for the holidays:

Hire and train staff early

The holidays are a time when part-time employment ramps up. With more people flocking to stores, many small businesses choose to stay open for longer hours. As a result, this taxes existing employees. And depending on your employee base, you might run in to labor laws prohibiting some staff from working extended hours. Identify what your staffing needs will be ahead of time and then hire now for any gaps you see. Train new

employees in advance so that even during the busiest of times they are able to provide the standard of service your customers expect year-round.

Review inventory

One of the worst situations for small business retailers is to have a product in such high demand that you cannot supply enough for those looking to purchase. Dig into the details of company records to identify the best selling items and forecast what the demand is likely to be this holiday season. It's also probably worth a call to your distributors to get their input as to what the holidays' hottest trends are going to be.

Cross-promote with other retailers

Consider networking with the other businesses in your neighborhood or members of your local chamber of commerce. Together, you might decide to create a joint marketing strategy or cross-promotions. Many cities are

establishing "buy local" campaigns in which local retailers may offer a discount on products for residents who opt to buy locally. This could boost business for independent retailers during a time when mass-shopping often draws consumers to big box stores or giant online retailers like Amazon.

Implement an online sales strategy

As noted above, customers have increasingly been turning to online shopping to avoid the crowds and traffic associated with holiday shopping. If you're a small business and have not traditionally sold products online, it might be time to consider such a strategy. But if you are going to adopt an online sales platform, be sure to test it and advertise it well in advance. It's estimated that retailers lose an average of 3.6% of gross annual revenue during site downtime. The worst case scenario would be to have people opt to purchase your products online, only to learn that they're unable to do so.

Crank up your social media efforts

If you're not on social media yet, you're missing a huge opportunity! It might be worth bringing

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

BIDDING OPPORTUNITIES



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949
415-382-1188 • Fax: 415-883-7529
Contact: Kathy Rowen or Adrienne Lewis
bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM
CERTIFIED* LBE/SLBE/MBE/WBE
SUBCONTRACTORS & SUPPLIERS
FOR THE FOLLOWING PROJECT:

**SAN LOREZNO LIBRARY EXPANSION
ALAMEDA COUNTY GENERAL SERVICES AGENCY
SAN LORENZO, CA**

**BID DATE: DECEMBER 9, 2013 2:00 PM
ESTIMATE: \$6,000,000**

Trade items include but not limited to: Selective structure demolition, site demolition, grading and paving, underground, concrete, rebar, shotcrete, landscaping, chain link fencing, electrical, structural steel, metal deck, rough and finish carpentry, architectural woodwork, aluminum storefront, curtain walls, sliding entrance doors, aluminum windows and glazing, plastic glazing, metal framed skylights, doors, frames, hardware, painting, metal framing and drywall, building insulation, exterior insulation and finish system, plaster, acoustical ceilings and wall panels, wood grille ceilings, roof deck ceiling system, resilient flooring and carpet, ceramic tile, fire sprinklers, plumbing, HVAC, flashing and sheet metal, TPO roofing, composite wall panels, metal rainscreen panels, plastic sheet air barrier, access flooring.

Bonding, Insurance, Technical Assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

* S/LBE Acceptable certifying agencies: Alameda County Transportation Improvement Authority (ACTIA), California Department of General Services (DGS), Port of Oakland, San Francisco Redevelopment Agency, and when the State SBE definition is met, Alameda County (SLEB certification)

MBE/WBE Acceptable certifying agencies: Bay Area Rapid Transit District (BART), Northern California Minority Supplier Development Council (NCMSDC), San Francisco Redevelopment Agency, Womens' Business Enterprise National Council (WBENC)

This project has a Project Stabilization Agreement (PSA), all contractors and suppliers will need to be union signatory or agree to sign a one project agreement

WE ARE SIGNATORY TO THE CARPENTER'S
AND LABORER'S COLLECTIVE BARGAINING
AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER

We are requesting bid quotations from all
DVBE, SBE, CBE, WBE, & MBE
Subcontractors and Suppliers for the following:

**Project: Monroe Community Wellness Center
9119 Haskell Avenue, North Hills, CA 91343**

Design-Build, New 1-Story building. Wood frame structure. Approximately 13,600 SF.

- CCIP Insurance for General Liability
- Prevailing Wage

This Invitation To Bid is for the following scopes of work:

- FIRE SPRINKLERS
- BUILDING SIGNAGE

Bid Due Date: Monday 12/16/2013 at 2:00pm

Pankow

Contact: **Jim Brain** (626) 304-1190 • jbrain@pankow.com
199 S. Los Robles, Suite 300 • Pasadena, CA. 91101

REQUESTING SUB-BIDS

From All Qualified Small and Very Small Business (SEB/VSB) Subcontractors/Sub-consultants/Suppliers/Vendors registered with the Port's online vendor database at www.polb.com/sbe and/or the State of California Department of General Services (DGS) for:

**Demolition of NRG Intake Forebay Structure
in Back Channel
Specification No. HD-S2426A
Owner: City of Long Beach
Port of Long Beach**

Reyes Construction is requesting bids for: (Subcontractors) Demolition (removal disposal), concrete structure demolition, fencing demolition, disposal, Dreading, Geotechnical monitoring, fencing, waste management, surveying, and temporary facilities.

BID DATE: December 17, 2013 @ 10AM

Reyes Construction, Inc.

State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 • Fax: 909-622-3053
Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

- 1.) <http://www.bidmail.com/Sublogin.aspx> (To request an invite please email estimating@reyesconstruction.com)
- 2.) Contract Documents available at 4th floor, Harbor Department Administration Building, 925 Harbor Plaza, Long Beach, CA 90802
- 3.) Via email, please send email request for invitation to bid to estimating@reyesconstruction.com
Please fax quotes to: 909.622.3053

Sub Bids Requested From Qualified
DBE / UDBE Subcontractors & Suppliers for

**City & County of San Francisco -
South of Market Alleyway
Improvement Project Phase 2
Project No. 1731J**

**Location: San Francisco, CA
Bid Date: 12/4/2013 @ 2:30 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Trucking; Stamped Asphalt; Tree Removal; Electrical; Concrete; Landscape; and Demolition.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: **Kevin Exberger**

An Equal Opportunity Employer

**CALTRANS #04-3A8704
Retrofit Bridge, Replace Bridge,
And Construct Emergency Access Lane.
In Contra Costa County and Near Martinez From
Arthur Road Undercrossing To 0.5 Mile North Of
Mococo Overhead**

Brosamer & Wall, Inc. is requesting quotes from all qualified Subcontractors and Suppliers including certified DBE firms for the following items of work, including but not limited to:

Asphalt AC Dike, Bridge Removal, Cellular Concrete, CIDH Concrete Piling, Clearing/Grubbing, Concrete Supplies, Construction Area Signs, Corrugated Steel Panel, Dewatering, Drill and Bond Dowels, Earthwork Grading and Paving, Earthwork, Electrical Signal and Lighting, Geo-synthetic Materials Supply, Health and Safety Plan, Hot Mix Asphalt, Lead Compliance Plan, Lumber Structures, Metal Fabrication, Misc. Metal, Non-Storm Water Discharge Control, Painting (Steel), Permanent Concrete Barrier, Piling, Portable Concrete Barrier (K-Rail), Railings & Barriers, Reinforcing Steel (Rebar), Roadway Signs, Sawcutting, Street Sweeping, SWPPP, Temp and Permanent Erosion Control, Temp Chain Link Fence, Temporary Timber Matting, Temporary Traffic Control, Temp Crash Cushion Module, Traffic Stripe & Pavement Markings, Trucking, Vegetation Control, Water Pollution Control, Water Pump Bypass Systems.

Brosamer & Wall, Inc. will work with interested subcontractors to identify opportunities to break down items into economically feasible packages.

Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call Robert Rosas at (925) 932-7300. Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596. Brosamer & Wall, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages

Brosamer & Wall, Inc.

1777 Oakland Blvd Suite 110 • Walnut Creek, CA 94596
Phone: 925-932-7900 • Fax: 925-932-0500
An Equal Opportunity Employer

**Advertise your Sub-Bid Requests
in the Small Business Exchange.**

**With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well as
traditional industry segments.**



BIDDING OPPORTUNITIES

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

For Construction of Monterey Avenue at I-10 Ramp Modifications Project

City of Palm Desert - Project No. 669-02

Federal Aid Project No.: SLCM21LN-5414(013)

DBE Goal: 1.24%

Bid Date: December 10, 2013 – 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project.

Plans and Specifications are available for view at our main office in Riverside or may be ordered from the Public Works Department, 75-510 Fred Waring Drive, Palm Desert, CA 92260 at a cost of \$220.

Quotes requested from Contractors, Suppliers and Service Providers include, but are not limited to: Traffic control, dust control, resident engineers office, water pollution control maintenance, storm water sampling, lead compliance plan, construction area signs, traffic control system, flashing arrow signs, striping, landscaping, barricades type I1 & I11, channelizer(surface mounted), portable changeable message signs, temporary railing Type K, temporary crash cushion module, temporary traffic screen, storm water pollution prevention plan, storm water annual report, temporary hydraulic mulch (bonded fiber matrix), temporary cover, temporary drainage inlet protection, temporary fiber roll, temporary gravel bag berm temporary, construction entrance, street sweeping, temporary concrete washout, treated wood waste, biologist, abandon culvert, abandon inlet, removal of fence, remove metal beam, guard rail remove flared end, remove roadside sign, remove sign structure, remove asphalt concrete dike, remove over side drain, pipe removal, inlet removal, RSP and slope paving removal, remove concrete paving, relocate roadside sign, remove concrete sidewalk, remove concrete curb and gutter, remove sound wall, sand backfill, removal of bridge portion, clearing and grubbing, roadway excavation, structure excavation, structure backfill, roadside clearing, rock blanket, irrigation, class 2 aggregate base, lean concrete base, hot mix asphalt (Type C and A), rubberized hot mix asphalt (gap graded), hot mix asphalt dike, liquid asphalt (prime coat), tack coat, jointed plain concrete pavement, shoulder rumble strip (concrete ground-in), seal pavement joint, seal isolation joint, ground anchor (sub-horizontal), cast-in-drilled-hole concrete piling, furnish piling, drive pile (class 90), cast in drilled hole concrete pile (sign foundation), structural concrete sound wall, minor concrete (minor structure) anchor block, architectural treatment, fractured rib texture, sound wall (masonry block) bar reinforcing steel (retaining wall), structural shotcrete, furnish sign structure (truss), laminated panel sign, single sheet aluminum sign, road sign one post, culvert pipe, pipe down drain, drainage inlet marker, alternate flared end section, rock slope protection, slope paving, driveway, miscellaneous iron and steel, chain link fence, delineator, metal beam guard railing, cable railing, concrete barrier, pavement marker, signal and lighting, ramp metering system.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360 • Fax: (951) 788-2449

Email: tom.mehas@skanska.com

Shimmick Construction Company, Inc.
DBE Subcontractor/Supplier Bids Requested For:
**San Francisco Bay Area Rapid Transit District
Power Transformer Replacement and Installation for SBS
& SPS Auxiliary Substations
Contract No. 15E1-170
Bid Date: January 7, 2014 until 2:00PM
Fax all quotes to 510-777-5099**

Requesting certified DBE Subcontractor and Supplier Quotes on Electrical.

Contract Documents may be purchased from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or by mail at P.O. Box 12688, Oakland, CA 94604-2688 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Clay Cochran by phone at (510) 777-5078.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with **bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

5 Ways for Small Businesses to Prep for the Holiday Season

on a staffer part-time to just get your social media platforms up and running. Doing so will allow you to reach a demographic that might not check your website, but who definitely checks their social media accounts daily. Using social media not only allows you to promote your products, but also to advertise special sale events you might be holding throughout the holiday season. In a national survey, 35.6% of people say that the most important factor in determining where to shop are offers for sales and discounts. Social media can be a great tool for attracting consumers through promotions and giveaways.

Source: Initiative for a Competitive Inner City

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a PDF version of the
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and SBE Newsletter**

PUBLIC LEGAL ADVERTISEMENTS

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a lump-sum contract are invited for the following work:

**Moffitt Hospital 8th Floor North,
Neuro-ICU (NICU) Ventilation Upgrade
Project Number: 12-728,
Contract Number: L00159**

Description of Work: Replace an existing above-ceiling air handling unit to provide code compliant ventilation and air conditioning for five (5) Neuro-ICU beds.

Estimated construction cost range: \$ \$200,000 - \$225,000

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection control or interim life safety violations set forth in the Supplementary Instructions To Bidders. Bid-

ders must submit qualification documents as an attachment to the Bid Form.

Procedures: Bidding documents will be available on **Tuesday, November 26, 2013 at 10 AM**, and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103
Contact Persons: Ben La (415) 476-5030 (9AM – 5PM)
Customer Service Line (415) 514-2054
Fax No. (415) 476-8278

Bidding Documents and complete advertisement can be viewed and may be ordered on line at the following website address: <http://www.ucsfplans.com/>

Bidders must attend a **mandatory** pre-bid conference at **7:30 AM, Monday, December 9, 2013**. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. Bid Deadline: Sealed bids must be received on or before **2:00 PM, Thursday, December 19, 2013**. And

Bids will be opened after **2:05 P.M.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: **GENERAL BUILDING CONTRACTOR, B**.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, San Francisco Medical Center
November, 2013

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a Job Order Contract are invited for the following Work:

**Firestop Work, Duct Cleaning,
Sealing and Minor Repairs (RE-BID)
Contract No.: JC0007
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO MEDICAL CENTER**

DESCRIPTION OF WORK:

The University is seeking to hire a Contractor for renovation work that will be delivered by Job Order Contracting (JOC). As described in more detail in the bidding documents, work under the JOC will be limited to the following:

- Fire Stop Work: Inspect areas of multiple UCSF Medical Center buildings. Repair minor non-conforming penetrations and joints discovered during the inspection using UL classified materials and fire stop systems.
- Duct Cleaning: Remove visible surface contaminants and deposits from within the Heating, Ventilating and Air Conditioning (HVAC) system.
- Duct Sealing: Perform a complete Thermal Imaging Survey to identify all leakage points. Prepare and seal all identified leaks internally including points of connections, transitions and fire damper assemblies. Repair air handler access doors, seals, and pipe penetrations.
- Infection Control: Provide Infection Control for 3rd Parties working at the UCSF Medical Center as requested.

- Documentation & Reporting: Provide written reports and photo documentation of work scope as requested.

Work performed under this Job Order Contract will be stand alone; any similar work that is performed as part of another project will be integral to that project and not considered within the scope of this contract.

The Job Order Contract awarded under this solicitation will have a Maximum Job Order Contract amount of \$500,000.00 for the initial one (1) year term with two (2) one (1) year options for, \$500,000.00 each. Individual Job Order authorizations will range from \$2,500 to \$500,000.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection control or interim life safety violations, set forth in the Supplementary Instructions To Bidders.

Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available to Bidders at **10:00 am Monday November 25, 2013** and will be issued only from:

UCSF Documents Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco CA 94103
Contact Persons:
Ben La (415) 476-5030 (9AM – 5PM)
Lisa Gee (415) 502-4523
Fax No. (415) 476-8278

Bidding Documents can be viewed and may be ordered on line at the following website address: <http://www.ucsfplans.com/>
Click "UCSF Medical Center" link

Bidders must attend a mandatory pre-bid conference on **Wednesday December 4, 2013** at 10:00 AM. For those bidders that previously attended the pre-bid conference on Tuesday October 1, 2013, you do not need attend this conference. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. Bid Deadline: Sealed bids must be received on or before 2:00 PM, on **Wednesday December 18, 2013**. And Bids will be opened after 2:05 P.M.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION: General Building Contractor or Non Specialized Contractor (Duct Cleaning)

LICENSE CODE: B or D64

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California,
San Francisco Medical Center
November 2013

✓ Save Time ✓ Win the Bid ✓ Achieve Goals
With the Small Business Exchange Diversity Outreach Services
Visit www.sbeinc.com and/or call 800-800-8534
for more information

PUBLIC LEGAL ADVERTISEMENTS

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR GENERAL BUILDING CONTRACTOR AND ELECTRICAL SUBCONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco Medical Center, responses to the University's prequalification documents for a Lump Sum contract (utilizing Best Value Selection methodology) are sought from prospective General Building Contractor bidders for the following project:

**Ambulatory Care Center (ACC) P8
Level Emergency Generator System Upgrade
Project Number: 07-376
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO MEDICAL CENTER**

PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University has determined that bidders, General Building Contractors and Electrical Subcontractors, who submit bids on this project must be prequalified. The Designated Subcontractor listed below will submit bids to prequalified General Building Contractors, who will in turn submit bids to the University. Prequalified General Building Contractors and Designated Subcontractor will be required to have the following applicable California contractor's license(s):

**General Building Contractor: B
Designated Subcontractor: C10 Electrical**

GENERAL DESCRIPTION OF WORK

Install Two (2) 600 kva emergency electrical generators on the P8 level of the Ambulatory Care Center Building. The estimated construction cost for the project is \$6 million.

PREQUALIFICATION SCHEDULE

Prequalification documents will be available beginning **Tuesday, November 19, 2013 at 10 AM** by request via email containing the company name, contact person, address, phone and fax number to the following; contractservices@ucsfmedctr.org

Please reference Project No.: 07-376 and the license classification package requested (B or C10) in the subject line. Potential bidders desiring to be prequalified under more than one "pool" must submit separate prequalification documents for EACH license classification.

The completed Prequalification questionnaire and associated documents will be received at the office of UCSF Medical Center, Office of Design and Construction, Contracts Unit, 3333 California Street, Suite 115, San Francisco, CA 94118, (415) 885-7257 and are due by **2:00 PM, Friday December 13, 2013**. The University will not accept completed prequalification questionnaires via FAX, and all prequalification questionnaires submitted must be sent so that they are received by the University on or before, **2:00 PM, Friday December 13, 2013**.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification

determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in the "Announcement Prequalified Bidders and Advertisement for Bids."

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California,
San Francisco Medical Center
November, 2013.

EVENTS AND SEMINARS

DECEMBER 1, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 11/14/13
Location: Los Angeles, CA
Bid Date: 12/01/13 9:00AM
Description last reported in SBE: 11/14/13
Duration: 09:00AM-05:00PM
SBE Los Angeles, 767 N Hill St #400, Los Angeles, CA,
Kerry Sity, (213)808-1754
ksity@cscla.org

DECEMBER 3, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/03/13 9:07AM
Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
90010, Swann Do, (213)989-3275
sdo@pacela.org

DECEMBER 4, 2013

SPANISH ETP

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/04/13 6:00PM
Description last reported in SBE: 10/24/13
Duration: 06:00PM-08:30PM
PACE-BDC, 1055 Wilshire Blvd, Los Angeles, CA, 90010,
Nancy Vazquez, (213)989-3158
nvzquez@pacela.org

DECEMBER 8, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 11/14/13
Location: Los Angeles, CA
Bid Date: 12/08/13 9:00AM
Description last reported in SBE: 11/14/13
Duration: 09:00AM-05:00PM
SBE Los Angeles, 767 N Hill St #400, Los Angeles, CA,
Kerry Sity, (213)808-1754
ksity@cscla.org

DECEMBER 10, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/10/13 9:07AM
Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
90010, Swann Do, (213)989-3275
sdo@pacela.org

DECEMBER 15, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 11/14/13
Location: Los Angeles, CA
Bid Date: 12/15/13 9:00AM
Description last reported in SBE: 11/14/13
Duration: 09:00AM-05:00PM
SBE Los Angeles, 767 N Hill St #400, Los Angeles, CA,
Kerry Sity, (213)808-1754
ksity@cscla.org

DECEMBER 17, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/17/13 9:07AM
Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
90010, Swann Do, (213)989-3275
sdo@pacela.org

DECEMBER 22, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 11/14/13
Location: Los Angeles, CA
Bid Date: 12/22/13 9:00AM
Description last reported in SBE: 11/14/13
Duration: 09:00AM-05:00PM
SBE Los Angeles, 767 N Hill St #400, Los Angeles, CA,
Kerry Sity, (213)808-1754
ksity@cscla.org

DECEMBER 24, 2013

ENTREPRENEURS TRAINING PROGRAM

1st reported in SBE: 10/24/13
Location: Los Angeles, CA
Bid Date: 12/24/13 9:07AM
Description last reported in SBE: 10/24/13
Duration: 09:07AM-12:10PM
PACE-WBC, 1055 Wilshire Blvd#900B, Los Angeles, CA,
90010, Swann Do, (213)989-3275
sdo@pacela.org